

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 USIA-15 SP-02 SOE-02 OMB-01
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FM AMEMBASSY ATHENS

TO SECSTATE WASHDC PRIORITY 4958

UNCLAS ATHENS 2134

E.O. 11652 N/A

TAGS ETRD, GR

SUBJECT: TESTIMONY FOR HEARING ON "BUY AMERICA" BILL

REF: STATE 061254

1. DESPITE MEASURES TO FAVOR LOCAL INDUSTRY IN GOVERNMENT
PROCUREMENT, LARGE QUANTITIES OF EQUIPMENT, PROVISIONS AND
COMMODITIES HAVE TO BE PURCHASED BY GREEK GOVERNMENT AND
QUASI-GOVERNMENTAL AGENCIES FROM FOREIGN SOURCES, INCLUDING
THE U.S. SOME EXAMPLES:

A. LARGE QUANTITIES OF CORN ARE PURCHASED BY THE
MINISTRY OF COMMERCE (\$108 MILLION IN 1977;\$105 MILLION IN
1976).

B. FOUR B-737'S WORTH \$35 MILLION WERE PURCHASED BY
GOVERNMENT-OWNED OLYMPIC AIRWAYS IN 1976.

C. BEECHCRAFT SUPER KING AIRCRAFT (\$1.6 MILLION) AND
SIERRA AIRBORNE FLIGHT INSPECTION EQUIPMENT (\$800,000)
WERE PURCHASED IN SEPTEMBER 1977.

D. UNIVAC COMPUTER SUSTEM WORTH \$1.5 MILLION WAS PURCHASED
IN SEPTEMBER 1977 BY THE MINISTRY TO THE PRIME MINISTER.

E. GOVERNMENT-OWNED HELLENIC AEROSPACE INDUSTRY HAS
DECIDED TO PURCHASE UNIVAC COMPUTER SUSTEM WORTH \$2 MILLION.

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F. GOG WILL SOON SELECT \$10 MILLION COMPUTERIZED
BOOKING SYSTEM FOR OLYMPIC AIRWAYS ON BASIS OF PROPOSALS
SUBMITTED BY IBM AND UNIVAC.

2. IT WOULD BE EXTREMELY DIFFICULT TO ESTIMATE TOTAL VALUE OF
PURCHASE OF U.S. PRODUCTS BY GOG IN RECENT YEARS BUT THE
AMOUNT WOULD BE SUBSTANTIAL AS CAN BE SEEN FROM THE FIGURES ABOVE.

MCCLOSKEY

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Message Attributes

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Capture Date: 01 jan 1994
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Current Classification: UNCLASSIFIED
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Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: ETRD, GR, US
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